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BRIGHTLINE TO OFFER A SMART NEW TRAVEL OPTION FOR FLORIDA'S TRANSPORTATION FUTURE



Inspired design for brand, trains and stations provided by David Rockwell

MIAMI – November 9, 2015 – All Aboard Florida, developer of the only privately-owned and operated passenger rail service in the United States, today introduced Brightline, the express train travel service that will connect the major cities of south and central Florida along a 235-mile route. At an event held on the construction site for MiamiCentral, the new downtown transportation hub and mixed-use urban development in the heart of Miami, the company revealed the new Brightline brand identity and previewed the innovative trains that are the centerpiece of the new service. The brand launch presents a bright and optimistic view of the future for the millions of residents and tourists who crisscross the state's highways and skyways annually by offering an important new travel alternative in Florida.

"With the introduction of Brightline, we set out to reinvent what traveling by train can mean in America, making it a forward-leaning solution that is a smarter alternative to more cars on crowded roads," said Michael Reininger, president of All Aboard Florida. "Brightline is built to be an intuitive transportation option aligned with the emerging preferences of our customers for mass transit solutions and keyed to providing access to the primary destinations of Florida's residents and visitors alike. With the extraordinary design expertise of Rockwell Group, we've blended train travel and hospitality, creating a new and innovative travel experience focused on providing customer service that extends well beyond the trains and stations."

In developing the brand and product offering, the company tapped award-winning architect David Rockwell and his firm Rockwell Group. The firm utilized a unique cross-studio approach that began with the LAB, Rockwell Group's innovation studio, and grew to involve their architects and interior designers. The resulting brand name, logo, train exteriors and interiors, and station interiors will create a holistic hospitality experience for the Florida travel market.

"We're thrilled to be working with All Aboard Florida on the creation of Brightline," said David Rockwell, founder and president of Rockwell Group. "The project provided us with a wonderful and rare opportunity to combine deep ethnographic research with our extensive hospitality experience to re-envision train travel. We believe that our holistic and collaborative approach will result in an entirely new travel experience that is welcoming, comfortable, fun, and seamless from departure to arrival."

The express inter-city Brightline trains are being built in California by Siemens and – indicative of the new identity – will each be adorned in a spectrum of five distinct colors: BrightRed, BrightOrange, BrightGreen, BrightBlue and BrightPink, led by BrightYellow locomotives. "Typically, trains have been one color, either gray or silver, and tend to blend into the background," added Reininger. "As our trains pull into the stations, their colorful entry will be another way that Brightline takes the gray out of travel."

Making the journey in three hours – faster than by car and comparable to total air-travel time, Brightline will make frequent departures and deliver a relaxed travel experience, providing a savvy alternative to Florida's crowded highways and airports. Brightline will dramatically ease that congestion, as well as present comforts and amenities valued by people on the go today such as convenient booking options, roomy and reserved onboard seating, free Wifi, on-board and in-station food and beverage selections and easy local transit connections.

As part of the launch, the company also introduced its consumer website: www.gobrightline.com along with specific social media sites including Facebook and Twitter. "On our website and social channels, consumers can learn more about our brand and how we are looking at everything through the lens of our customer who is challenged today with limited options for travel. We are setting the expectation of what we are going to deliver which will be smart travel with purposeful design," said Reininger.

Welcoming Travel Partners

Travel agents and wholesalers will benefit from the ability to provide their customers with customized Brightline promotions and travel packages. "Brightline gives travel partners a smart solution for a multitude of travelers' needs," said Julie Edwards, Brightline's chief marketing officer. "We encourage travel partners both in the U.S. and around the world to work with us well in advance of launch to ensure that they are taking full advantage of this incredible new travel alternative, seamlessly connecting major destinations within Florida."

By uniting South and Central Florida so easily, Brightline is also driving the creation of dynamic new mobility-centric urban centers in Miami, Fort Lauderdale and West Palm Beach at or near the cities' stations, designed by Skidmore, Owings and Merrill (SOM) in association with Zyscovich Architects. These vibrant neighborhoods, featuring residences, offices and hospitality venues, are expected to be destinations themselves, as travelers and locals flock to city centers to enjoy amenities. Construction has begun

on all three stations. The Orlando station will be located within Orlando International Airport's new South Intermodal Center, where, when completed, will place train travelers steps away from air and local transit connections.

More information regarding Brightline's branding, train interiors, services and amenities, as well as ticket pricing and packages, will be released over the coming months, leading up to the launch of the first phase of service in mid-2017.

About Rockwell Group/LAB at Rockwell Group:

Rockwell Group is an award-winning, cross-disciplinary architecture and design practice based in New York with satellite offices in Madrid and Shanghai. The firm crafts a unique narrative for each project through the intersection of theater and architecture. Projects include Nobu restaurants and hotels worldwide; The New York EDITION; TED Theater (Vancouver, BC); W Hotels (New York, Paris, Singapore, and Vieques); NeueHouse (New York, Los Angeles and London); Newark Airport Terminal C dining venues; The Cosmopolitan of Las Vegas; OMNIA (Las Vegas and San Diego); set design for Sylvia, On The Twentieth Century, Kinky Boots and Hairspray, and the Academy Awards (2009, 2010).

The <u>LAB at Rockwell Group</u> is a design innovation studio that merges strategic insights and interactive technology to create unexpected user experiences. Working closely with our strategy and architecture teams, we develop playful yet sophisticated designs that focus on connecting people in a memorable, immersive experience. Projects and clients include Google worldwide, Intel, TAO Downtown (New York), Facebook, and Vista at Caesars Palace (Las Vegas).

About Brightline

Brightline is an express train travel service that will connect Miami, Fort Lauderdale, West Palm Beach and Orlando in ways that redefine leisure and business travel. Seamlessly connecting passengers to new urban centers in Florida's top destination cities, Brightline offers residents and visitors a better, smarter travel choice while setting new standards in fast, convenient and comfortable travel services. It's not just smart, it's Brightline. For more information, visit www.gobrightline.com.

About All Aboard Florida

All Aboard Florida develops innovative multi-use community spaces that incorporate a unique transportation service. The company is currently building Brightline, along with dynamic mobility-centric urban centers in Miami, Fort Lauderdale and West Palm Beach. All Aboard Florida is a part of Florida East Coast Industries, one of Florida's oldest companies engaged in a range of infrastructure, transportation and real-estate businesses. For more information, visit www.AllAboardFlorida.com.